Martin Schneider

IT Project Manager / Delivery Lead

Lucerne, Switzerland · 80–100% · Remote / On-site (CH)

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- Languages: German (native), English & Spanish (business fluent)

Summary

- I own the planning and delivery of IT projects, including scope, prioritisation, risks and dependencies through to go-live.
- I create alignment between business, product and IT and ensure clear decision foundations and transparent status communication.
- I secure stable releases through structured test phases, go-live coordination and clean handovers into operations.
- I use AI and automation pragmatically for process improvement – from MCP servers with database connections to automated reports, research and accounting workflows.

Skills & Working Style

IT Delivery & Steering: Project Planning & Steering, Prioritisation & Roadmap Alignment, Stakeholder Alignment, Risk Management, Release & Go-Live Coordination, UAT & Hypercare

Methods: Agile, Scrum, Kanban, Iterative Delivery

Tools: Jira, Confluence, Miro

Integration & Platforms: REST, API Integrations, CMS, CRM, Sales & Accounting Integrations, Cloud Environments (AWS)

Experience

IT Project & Delivery Lead (Self-employed)

Stratum IT GmbH · 04/2024 – present · Lucerne / Remote

- End-to-end ownership of client IT mandates, platform initiatives and project validations from discovery through planning and delivery to go-live or go/no-go decision.
- Defining and steering scope, roadmap, priorities, dependencies, risks and decision foundations in alignment with business, engineering and external partners.
- Technical leadership and coordination of external developers and service providers including task allocation, progress control, quality assurance and stakeholder communication.

> **Internal Analytics Initiative (derived from Albacore experience)** — Project Lead – Profitability & Investment Analytics

09/2025 – present

- Project lead for an analytics platform assessing mining asset profitability, including AI/automation approaches, MCP server build and automated report generation.

Impacts

- Complex payback and profitability logic translated into a structured project and decision model. (Project Discovery)
- Scope, roadmap and delivery logic developed for an independent analytics initiative grounded in real client experience. (Roadmap Definition)
- Transparency over risks, assumptions and economics created for investment decisions. (Decision Support)
- Project consciously evaluated after market validation; further investment deliberately limited. (Go/No-Go)

Albacore Technologies — IT Delivery Lead (Platform & AWS)

04/2024 – 08/2025 · Reference Letter (PDF) · Testimonial (PDF)

- End-to-end Delivery Lead for AWS platform build including scope, prioritisation, stakeholder alignment and release/go-live management.
- Billing automation (Xero integration), asset and repair tracking, and operational handover with runbooks and hypercare management.
- AI and automation approaches for data analysis and automated PDF reports (MCP servers, database connectivity) designed and implemented.

Impacts

- Automated per-customer invoicing via Xero integration implemented. (Billing Automation)
- Asset and ownership tracking for large device fleets introduced. (Asset Tracking)
- Repair tracking including reporting for improved operational transparency established. (Operations)
- Reproducible deployments and operational handovers standardised across environments. (Release Transition)

IT Delivery Lead (PDP / E-Commerce)

OTTO GmbH & Co. KG · 09/2022 – 04/2024 · Remote · Recommendation letter (PDF)

- Delivery ownership for revenue-critical PDP features (financing calculator, redesign) in a cross-functional team — from concept to go-live.
- Prioritisation with product, SEO and analytics; dependency/escalation management and data-driven A/B test steering.

Impacts

- Feature delivered end-to-end (financing calculator) from concept to go-live. (Revenue-critical environment)

- PDP redesign completed in ~3 months (planning, stakeholders, iterative sign-off, A/B tests). (PDP redesign)

Full-Stack Developer & Project Contributor (Self-employed)

· 09/2021 – 08/2022 · Remote / Germany

- Independent client projects in pharma/medtech and energy, focusing on CRM integrations, compliance messaging, sales/backoffice processes and production web applications for Boehringer Ingelheim and EWE Energie.
- Requirements clarification, technical conception and delivery of CRM messaging, lead/onboarding funnels and integrations via REST, GraphQL and WebSockets.

Full-Stack Developer / Delivery Contributor (employee)

yes!devs GmbH · 09/2016 – 08/2021 · Remote / Germany · Work certificate (PDF)

- Full-time role in a health- and e-commerce-oriented agency environment delivering production web platforms, APIs, frontends and integrations.
- Contributing to project delivery, technical conception, feature delivery, testing and stabilisation of production applications.

Earlier Experience

Werkstudent / Freelancer – Web, Marketing & Controlling

Don Limón GmbH · 07/2012 – 03/2016 · Work certificate (PDF)

Intern – Process Analysis (Goods In/Out)

RCP Ranstadt GmbH · 02/2012 – 03/2012 · Work certificate (PDF)

Assistant to Management

Soft Pro Sale GmbH · 07/2010 – 03/2011 · Work certificate (PDF)

Education

B.A. Business Administration – Controlling & Finance (2011–2013, degree 2014)

Northern Business School

B.A. degree certificate (PDF)

Banking & Finance (2009–2010)

University of Zurich

Stays Abroad

Voluntary Service Abroad (ADA)

Spain · 2008 – 2009